

# Matchmaking program for the aerospace & defense industries



poland.bciaerospace.com



May 10 - 11, 2023  
Rzeszow, POLAND

Organized by



BCI AEROSPACE

With support from



AVIATION VALLEY

## RATES AND BOOKING FORM – PODKARPACIE COMPANIES

| BASIC PACKAGE   |   |                     |
|---|---|---------------------|
| <p><b>A 4sqm (2x2) modular booth equipped with:</b></p> <ul style="list-style-type: none"> <li>- 1 table &amp; 3 chairs</li> <li>- Lighting / electrical outlet</li> <li>- Carpet flooring</li> <li>- Company sign</li> </ul> <p><b>Admission for 1 delegate</b></p>  | <ul style="list-style-type: none"> <li>■ A detailed company profile in the online catalogue</li> <li>■ Access to the event's detailed catalogue</li> <li>■ <b>A customized 2-day schedule of pre-planned B2B meetings based on your choices</b> (May 10-11)</li> <li>■ Access to all workshops and conferences</li> <li>■ Access to coffee breaks and cocktail included <b>(for 1 delegate)</b></li> </ul>  | <p><b>1000€</b></p> |
| DELUXE PACKAGE  |   |                     |
| <p><b>A 8sqm (4x2) modular booth equipped with:</b></p> <ul style="list-style-type: none"> <li>- 2 tables &amp; 6 chairs</li> <li>- Lighting / electrical outlet</li> <li>- Carpet flooring</li> <li>- Company sign</li> </ul> <p><b>Admission for 2 delegates</b></p>  | <ul style="list-style-type: none"> <li>■ A detailed company profile in the online catalogue</li> <li>■ Access to the event's detailed catalogue</li> <li>■ <b>A customized 2-day schedule of pre-planned B2B meetings based on your choices</b> (May 10-11)</li> <li>■ Access to all workshops and conferences</li> <li>■ Access to coffee breaks and cocktail included <b>(for 2 delegates)</b></li> </ul>   | <p><b>2500€</b></p> |
| PERSONALIZED PREMIUM PACKAGE  |   |                     |
| <p><b>A 24sqm (6x4) modular booth equipped with:</b></p> <ul style="list-style-type: none"> <li>- 2 tables &amp; 6 high stools</li> <li>- Front counter + storage room</li> <li>- Lighting / electrical outlet</li> <li>- Carpet flooring</li> <li>- <b>Company sign + personalized graphics</b></li> </ul> <p><b>Admission for 3 delegates</b></p> | <ul style="list-style-type: none"> <li>■ A detailed company profile in the online catalogue</li> <li>■ Access to the event's detailed catalogue</li> <li>■ <b>A customized 2-day schedule of pre-planned B2B meetings based on your choices</b> (May 10-11)</li> <li>■ Access to all workshops and conferences</li> <li>■ Access to coffee breaks and cocktail included <b>(for 3 delegates)</b></li> <li>■ Your company logo on all communication materials with the mention "<b>Gold Sponsor</b>"</li> <li>■ One page of advertising in the official event catalogue</li> </ul> | <p><b>3500€</b></p> |

## OPTIONAL FEATURES & SPONSORING

|  |              |
|--|--------------|
| <p>1 extra delegate<br/>Access to the exhibition hall, conferences, workshops, coffee breaks, and cocktail</p>   | <b>300€</b>  |
| <p>Lunches (May 10 &amp; 11)<br/>■ Per person</p>  | <b>60€</b>   |
| <p>Lead a 30-minute themed workshop on May 10<sup>th</sup> or 11<sup>th</sup>.<br/>A brief abstract is requested for initial validation to ensure alignment with key topics and focus on the event.<br/>Please send your title and abstract to: <a href="mailto:mbohssein@advbe.com">mbohssein@advbe.com</a></p> | <b>1500€</b> |
| <p>Personalized booth sign</p>   | <b>150€</b>  |
| <p>Advertising banner / Roll-up</p>  | <b>300€</b>  |
| <p>TV Screen with base stand / DVD player / USB key</p>  | <b>180€</b>  |
| <p>Become a <b>SILVER SPONSOR</b>:</p> <ul style="list-style-type: none"> <li>■ 30 second video presenting your company</li> <li>■ Your logo on all communication materials with the mention "Silver Sponsor"</li> <li>■ One page of advertising in the official event catalogue</li> </ul>                      | <b>3000€</b> |
| <p>Become a <b>BRONZE SPONSOR</b>:</p> <ul style="list-style-type: none"> <li>■ Your logo on all communication materials with the mention "Bronze Sponsor"</li> <li>■ One page of advertising in the official event catalogue</li> </ul>   | <b>1500€</b> |
| <p>Sponsor the <b>COFFEE BREAK AREA</b>:<br/>Come and set-up your kakemonos and brochures in the coffee area to promote your company!<br/>You will be visible to all the participants who come to get a refreshment, each day of the event, morning and afternoon.</p>   | <b>3000€</b> |
| <p>Sponsor the les <b>BADGE LANYARDS</b>:<br/>Our team will provide each participant with a lanyard in your company's colors so that they can hang their badge.<br/>The lanyards must be delivered to us 30 days before the event (800 pieces).</p>  | <b>3000€</b> |
| <p>Sponsor the <b>RECEPTION DESK</b> :<br/>Maximize your visibility by displaying a poster and your company brochures at the reception desk, an area that is highly visited by participants throughout the event.</p>  | <b>2000€</b> |
| <p><b>1 page of advertising in the OFFICIAL CATALOGUE of the event:</b><br/>The event' official catalog is given to each participant upon arrival. It contains the general program of the event, the conference program, the map of the exhibition hall, etc.</p>  | <b>1000€</b> |

## ORDER CONFIRMATION

|   |                          |                               |
|---|--------------------------|-------------------------------|
| BASIC PACKAGE – 4sqm  | <input type="checkbox"/> | 1000€                         |
| DELUXE PACKAGE – 8sqm   | <input type="checkbox"/> | 2500€                         |
| PERSONALIZED PREMIUM PACKAGE – 24sqm (GOLD sponsor)                 | <input type="checkbox"/> | 3500€                         |
| 1 EXTRA DELEGATE  | <input type="checkbox"/> | 300€ x ..... (# of delegates) |
| Lunches (May 10 & 11)   | <input type="checkbox"/> | 60€ x ..... (# of delegates)  |
| THEMED WORKSHOP   | <input type="checkbox"/> | 1500€                         |
| Personalized booth sign   | <input type="checkbox"/> | 150€ x..... (# of signs)      |
| Advertising banner / Roll-up  | <input type="checkbox"/> | 300€ x..... (# of roll-ups)   |
| TV Screen with base stand / DVD player / USB key                    | <input type="checkbox"/> | 180€                          |
| <b>SILVER SPONSOR</b>   | <input type="checkbox"/> | 3000€                         |
| <b>BRONZE SPONSOR</b>   | <input type="checkbox"/> | 1500€                         |
| Sponsor the <b>COFFEE BREAK AREA</b>                                | <input type="checkbox"/> | 3000€                         |
| Sponsor the <b>BADGE LANYARDS</b>                                   | <input type="checkbox"/> | 3000€                         |
| Sponsor the <b>RECEPTION DESK</b>                                   | <input type="checkbox"/> | 2000€                         |
| <b>1 page of advertising in the OFFICIAL CATALOGUE of the event</b> | <input type="checkbox"/> | 1000€                         |
| <b>GRAND TOTAL – excl VAT*</b>                                      |                          | .....                         |

### **PAYMENT TERMS:**

#### **\*Additional Information on tax**

- ❖ Your company is registered in France, French tax (VAT) is due and will appear on the final invoice.
- ❖ Your company is registered in a European Union country, excluding France, French tax is not applicable (you must report it to your fiscal administration). Please indicate the tax registration number of the billed company.
- ❖ Your company is based in a non-European country, no taxes are applicable.
- ❖ Your company is registered in Italy; Italian tax (VAT) is due. Our Rome office will bill you and include the VAT amount.

**Your account must be balanced BEFORE the event.** Full payment at booking is also accepted

|   |   |
|---|---|
| <b>Payment can be made by:</b><br>- credit card from an online facility (visa and master credit card only)<br>- wire transfer to our bank account (send us a copy of the receipt by email at <a href="mailto:compta@advbe.com">compta@advbe.com</a> ) | <b>Our bank account details:</b><br>- IBAN : FR76 3000 4008 0400 0107 2835 736 (EURO)<br>- SWIFT : BNPAFRPPXXX<br>- Bank : BNP PARIBAS PARIS-CENTRE AFFAIRES<br>- Address : 8- 10 avenue Ledru Rollin – 75012 Paris, France |
|---|---|

## advanced business events – TERMS & CONDITIONS

Name of the event : **AEROSPACE & DEFENSE MEETINGS CENTRAL EUROPE – RZESZOW 2023** (referred to as the “Event”):

Date : **May 10-11, 2023** (referred to as the “Event date”)

Location : **G2A ARENA - CENTRUM WYSTAWIENNICZO KONGRESOWE, JASIONKA 953, 36-002 JASIONKA** (referred to as the “Place”):

City, Country : **Rzeszow, POLAND**

### 1/ ORGANIZATION

The Event is organized by **abe - advanced business events**, a limited company with a stated capital of 50000 Euros, whose registered head office is located at 10 rue de la Rochefoucauld, CS 50300, 92513 Boulogne Billancourt cedex - France, hereafter referred to as the Organizer.

### 2/ PURPOSE

This agreement stipulates the terms and conditions, under which the Organizer sets up and runs the Event. This agreement highlights the rights and obligations of both the Organizer and the signing company, hereafter referred to as the Participant. By signing this agreement, the Participant formally agrees to abide by these terms and conditions.

### 3/ PLACE AND DATE

The Event will be held at the Place and Date indicated here above. The Organizer may cancel the Event or change the Place and Date, should the Place be rendered unavailable, in case of force majeure or act of God. In such an event, no compensation or refund shall be due to the Participant. However, the Organizer shall inform the Participant about the new Date and Place in writing and guarantee the Participant's participation in the rescheduled Event at no additional cost.

### 4/ REGISTRATION, CANCELLATION, PAYMENT

- Any company or organization is allowed to attend the Event provided its delegates have relevant knowledge to enter business discussions with other attendees. The Organizer, nonetheless, reserves the right to approve or reject any registrations at its sole discretion.
- The participant may cancel their registration forty-five days (45) or more prior to the Event, and be eligible for a full refund. The Organizer shall, however, retain a 7.5% administrative fee when processing the refund.
- Should cancellation be submitted twenty-one (21) to forty-four days (44) prior to the Event, the Participant shall be liable for a penalty amounting thirty percent (30%) of the amount due or paid.
- Should cancellation be submitted twenty days (20) or less prior to the Event, the Participant shall be liable for the payment of the full amount due, and not be eligible for any refund.
- All invoices issued and sent to the Participant, must be remitted five days (5) prior to the Event at the latest. The Organizer reserves the right to deny the Participant access to the Event, shouldn't their accounts be settled.

### 5/ INCLUDED SERVICES AND OBLIGATION TO PRODUCE RESULTS

The Organizer firmly commits to diligently use their expertise, knowledge, contacts network and all available resources to deliver all the services described in the booking form attached to this agreement. The Participant understands the Organizer's work shall not necessarily produce direct and immediate business results.

### 6/ PREVENTIVE MEASURES

The Organizer commits to implementing preventive measures and supplying equipment, aimed at hampering the spread of some transmissible diseases.

The Participant understands that preventive measures and protective equipment do not offer a risk-free event, and that the Organizer cannot be held liable for any contamination occurring during the preparation and running of the Event.

### 7/ INSURANCE

The Organizer is solely responsible for setting up and running the Event. However, the Organizer's shall not be legally liable for any harm caused to the Participant by a third party.

The Participant must hold an insurance policy that covers all damages caused by them, their staff, or their belongings to a third party or a third party's equipment and installations during the preparation and running of the Event.

The Participant must hold an insurance policy that covers all damages caused by a third party to them, their staff, and belongings during the preparation and running of the Event.

### 8/ FOR THE DIGITAL EVENT ONLY:

(a) You undertake to be responsible for any technical requirements needed to enable you to access the Event website, app or other platform (the “Event Platform”) made available by the Organizer to facilitate participation in the Event. We do not guarantee that the Event Platform will operate continuously, securely or without errors or interruption, and we do not accept any liability for its temporary unavailability. We do not guarantee that the Event Platform and/or any content thereon (including, without limitation, any content available for download) will be free from viruses, infections, Trojan horses, worms and/or any other code that has contaminating or destructive properties. You must not attempt to interfere with the proper working of the Event Platform (for example, by attempting to circumvent security or tamper with, hack into or otherwise disrupt any computer system, server, website, router or any other internet connected device). You agree to comply with any website terms of use and/or fair or acceptable use policies indicated on any website on which the Event Platform is hosted.

(b) We do not endorse or accept any responsibility for the content, or the use of, any goods or services that may be identified or described on the Event Platform and we shall not be liable for any loss or damage caused or alleged to be caused by or in connection with use of, or reliance on, any content, goods or services available on or through the Event Platform or any website or other resource referenced therein.

(c) The Organizer may issue you with a username and password. Usernames and passwords are confidential and remain the property of the Organizer at all times and may not be sold, assigned or transferred to any third party without our permission. Your username and password are personal to you. You hereby agree that you will not permit others to use your username or password and you will be and remain liable for the acts of any person using your username and password.

(d) Any posts, messages or other materials, information or data you supply or upload to the Event Platform (collectively, “Materials”) will be considered non-confidential and non-proprietary, and we have the right to use, copy, distribute and disclose to third parties any such Materials for any purpose. You hereby waive any moral rights in any Materials to the extent permitted by applicable law. We reserve the right, at our sole discretion, to edit or remove postings to any message boards on the Event Platform and delete or use electronic methods to block or filter any Materials at our discretion, but we do not have any obligation to do so. You shall not make libellous postings or any postings which are illegal or infringe the intellectual property rights of any third party. The Organizer will not be responsible for monitoring Materials for compliance with law.

(e) You may use the Event Platform solely for access to the Event. Without limitation, you must not:

(i) download, store, reproduce, transmit, display, copy, distribute, exploit, or use the Event Platform and/or any content thereon for your own commercial gain,

(ii) use the Event Platform and/or any content thereon in any manner other than in compliance with law and these terms and conditions,

(iii) infringe our intellectual property rights or those of any third party in relation to your use of the Event Platform and/or any content thereon,

(iv) transmit, or procure the sending of, any unsolicited or unauthorized advertising or promotional material or any other form of similar solicitation, and/or

(v) knowingly transmit, send or upload any data that contains viruses, infections, Trojan horses, worms and/or any other code that has contaminating or destructive properties viruses.

(f) We are under no obligation to oversee, monitor or moderate any interactive service we provide on the Event Platform and, without limitation, we expressly exclude all liability for any loss, injury or damage whatsoever arising from the use of any interactive service by any user, whether the service is moderated or not.

### 9/ APPLICABLE AMENDMENTS

The Organizer reserves the right to introduce addendums to this agreement in order to handle any matters not initially mentioned in this agreement. Such amendments shall be notified and diligently sent to the Participant and immediately come into force.

The Organizer reserves the right to terminate this agreement and therefore cancel the Participant's registration, should the latter not comply with the terms and conditions of this agreement. In such an event, the Organizer shall notify the Participant in writing, and no compensation or refund shall be due to the Participant.

### 10/ USE OF PARTICIPANT LOGO

The Organizer reserves the right to retrieve and use the Participant's company logo on marketing materials designed to promote the event by showing a list of registered companies, called participants. If the Participant disagrees and wishes their logo to be removed from such marketing materials, they must explicitly address their request in a written form.

### 11/ SETTLEMENT

In the event of disagreement, the Participant shall submit a written request to the Organizer and seek an amicable settlement. If no amicable settlement is reached, the tribunal of Nanterre, France, shall be the sole competent tribunal to handle the case.

### 12/ PRIVACY AND SECURITY POLICY

The Participant understands that the Organizer will collect detailed information about their business for the sole purpose of conducting the Event and delivering the services described in the attached booking form. More information is available on the Organizer's website: [privacy, confidentiality and management of personal information](#)

#### Company Name:

Name of authorized officer or representative:

I agree with advanced business event's general terms and conditions

Date, signature and company's seal: